

2026 PARedu

(Remaining Schedule: November 2026 to February 2027)

November 2026

Date: Tuesday 11/03/2026

Title: **How to Effectively Navigate Confrontation**

Time: 9:00 am to 11:00 am CST / 10:00 am to 12:00 pm EST

Price: TNCO Member rate \$95, Nonmember: \$150, Group of 3 or more: \$75 each

***** For information on group rates for non-members, please contact staff@tnco.org**

Trainers: Tom Speaks and Greg LaForme

CEUs: HRCI, SHRM, NADSP for FLS

Recording Link: yes

Description: A not so secret, secret – CONFLICT permeates our lives! From mild disagreements to “finger pointing” hostility, we deal with conflict all the time. Most persons avoid conflict like the flu or a root canal, yet conflict can be constructive, informative and manageable! Are there ways to positively deal with conflict and can we manage it – YES, THERE ARE, AND YES, WE CAN!!!!

Learning Objectives:

1. What conflict is and what it is not!
2. The three (3) types of disagreement.
3. To identify conflicts in their present positions.
4. How to respond objectively and positively to conflict.
5. Five (5) general conflict concepts.
6. How to use the four (4) steps of conflict resolution!
7. Five (5) tips when managing conflict situations.
8. Three (3) strategies to use to reduce/prevent workplace conflict.

This training is NADSP approved for Frontline Supervisors.

Audience: Supervisors, Directors, CEOs and other leaders in the field of Intellectual Disabilities and Autism.

Registration Link: <https://par.memberclicks.net/navigateconfrontation-20261103-trainingconsortium>

Date: Friday 11/13/2026

Time: 11:00am to 12:00pm CST / 12:00pm to 1:00pm EST

Title: **Part 1 to AI Series: The State of AI for IDD providers**

Price: TNCO Member rate \$40, Nonmembers - \$150, Group of 3 or more - \$25 each

***** For information on group rates for non-members, please contact staff@tnco.org**

Description: This opening session sets the tone for everything that follows, and it does so in a way that is clear-eyed, provider-first, and free of vendor hype. Patrick frames why this conversation matters right now, for Pennsylvania providers, and he grounds that framing in the specific pressures members feel every day rather than in abstractions. Those pressures include the workforce crisis among direct support professionals, the weight

of documentation, thin operating margins, and the rising expectations from ODP around quality and outcomes. From there, the session demystifies what AI is and gives an honest account of what it can (and cannot) do and offers attendees a simple way to evaluate any AI claim that crosses their desk.

WHAT WE WILL COVER:

- A plain-language explanation of what AI means in 2026, covering generative AI, automation, and so-called agents, illustrated with examples drawn from IDD settings rather than with technical jargon.
- An honest look at why this matters now for Pennsylvania providers, given the convergence of workforce shortages, documentation burden, and ODP's growing focus on outcomes.
- A candid separation of hype from reality, including where AI genuinely helps, where it tends to be oversold, and the warning signs of a vendor that is overpromising.
- A tour of where AI is already showing up across disability services, drawing on current and real-world applications.
- A simple framework for thinking about risk, covering privacy, accuracy, the importance of keeping a person in the loop, and the principle that AI should support direct support staff rather than stand in for them.

ATTENDEES WILL LEAVE ABLE TO:

- Speak with confidence about both the realities and the limits of AI, without leaning on buzzwords.
- Recognize the places where AI could realistically help their organization and the places where it offers little.
- Ask sharper and better-informed questions of any vendor making AI claims.

Consortium Registration Link: <https://par.memberclicks.net/stateofai-20261113-trainingconsortium>

Date: Thursday 11/19/2026

Title: **Recruitment and Pipeline Management**

Time: 11:00 am to 12:00 pm CST / 12:00 pm to 1:00 pm EST

Price: TNCO Member rate \$40, Nonmember: \$150, Group of 3 or more: \$25 each

***** For information on group rates for non-members, please contact staff@tnco.org**

Trainers: Mike Strouse, PhD., President and CEO of GoodLife Innovations, or Megan McKinney Todd, Executive Director, GoodLife University and Rachel Jess, PhD., Director of Recruitment & Workforce Solutions, GoodLife Innovations

Maximum Class Size: Unlimited

CEUs: HRCI, SHRM

Recording Link: yes

Description: Join us for a comprehensive session where we explore workforce management strategies crucial to enhancing your organization's stability and learn how to turn your recruitment pipeline from a drip to a flow. With over four decades of collaboration between GoodLife Innovations and the University of Kansas, we have redefined possibilities in building workforce capacity. This session will deliver innovative strategies for staff recruitment, replacement, and management, so attendees gain actionable insights to address the very real challenges of high turnover and chronic vacancies. Using real-world data and implementation strategies, we will equip leadership teams with the tools to deliver sustainable workforce solutions

that affordably improve care quality and achieve greater organizational efficiency.

Consortium Registration Link: <https://par.memberclicks.net/recruitmentpipelinemanagement-20261119-trainingconsortium>

December 2026

Date: Tuesday 12/1/2026

Time: 11:00am to 12:00pm CST / 12:00pm to 1:00pm EST

Title: **Part 2 to AI Series: AI in Practice and Real Use Cases**

Price: TNCO Member rate \$40, Nonmembers - \$150, Group of 3 or more - \$25 each

**** For information on group rates for non-members, please contact staff@tnco.org*

Description: With the baseline in place, Ben turns to the practical. Drawing on his experience building technology for IDD providers, he walks through the operational areas where AI is already saving time and improving quality, and he shows this through real workflows rather than through abstract slideware. The focus stays on the unglamorous and high-impact wins, namely the documentation, scheduling, and compliance work that consumes staff hours and pulls direct support professionals away from the people they support. Ben also takes on the questions every provider should ask before adopting anything, including privacy, HIPAA, data ownership, and how to evaluate a tool with clear eyes.

WHAT WE WILL COVER:

- Documentation and notes, including how AI can assist with progress notes and ISP-aligned records, turning service delivery into compliant documentation in less time.
- Compliance and quality, including catching documentation gaps before they become audit findings.
- Remote and virtual supports, including how technology and AI-assisted monitoring can extend capacity safely and expand what a provider is able to offer.
- Billing and back-office work, including how AI can reduce errors and administrative drag across the revenue cycle.
- The non-negotiables of privacy, HIPAA, data ownership, and security, along with a practical checklist for evaluating any AI tool or vendor.

ATTENDEES WILL LEAVE ABLE TO:

- Point to specific and realistic use cases that map to their own operations.
- Understand what a strong AI tool looks like, along with the privacy and security questions that should never be skipped.
- Estimate where their organization would feel the biggest gains in time and quality first.

Consortium Registration Link: Will be provided at a later date

Date: Tuesday 12/08/2026

Title: **APPRECIOLGY**

Time: 9:00 am to 11:00 am CST / 10:00 am to 12:00 pm EST

Price: TNCO Member rate \$95, Nonmember: \$150, Group of 3 or more: \$75 each

**** For information on group rates for non-members, please contact staff@tnco.org*

Trainers: Tom Speaks and Greg LaForme

CEUs: HRCI, SHRM, NADSP for FLS

Recording Link: yes

Description: Nearly 40% of staff report leaving their jobs because of feeling “underappreciated!” The old styles of leadership are no longer effective given a new staff generation, new technologies and new issues never before encountered. Through a seriously humorous presentation Mr. Speaks and Dr. Greg will discuss the art and science of appreciation which will assist in expanding your LEADERSHIP TOOL KIT!

Learning Objectives:

1. The six (6) principles of appreciation.
2. Four (4) practical ways to demonstrate appreciation.
3. How to hold staff accountable while using appreciative techniques.
4. How to appreciate and assist with recruitment, retention and agency reputation.

This training is NADSP approved for Frontline Supervisors.

Audience: Supervisors, Directors, CEOs and other leaders in the field of Intellectual Disabilities and Autism.

Registration Link: <https://par.memberclicks.net/appreciology-20261208-trainingconsortium>

Date: Tuesday 12/15/2026

Title: **Wrap-Around Benefits- Creating and navigating non-traditional benefits that can improve the lives, satisfaction, and stability of DSPs who make a mission work.**

Time: 9:00 am to 11:00 am CST / 10:00 am to 12:00 pm EST

Price: Member rate \$40, Nonmember: \$150, Group of 3 or more: \$25 each

Trainers: Mike Strouse, PhD., President and CEO of GoodLife Innovations, or Megan McKinney Todd, Executive Director, GoodLife University

Maximum Class Size: Unlimited

CEUs: HRCI, SHRM

Recording Link: yes

Description: The DCW workforce is highly diverse and multicultural, with increasing language barriers. It also faces financial challenges, with over 50% of DCWs eligible for public funding subsidies. The benefits and support that DCWs want—and need to live better lives—differ from what is traditionally provided by community providers. What DCWs want is better housing, transportation, childcare, attractive schedules with more and better days off, the ability to work extra hours (without the requirement to do so), work/life balance, schedule flexibility, work close to home, career ladders, frequent and more “take-home” pay, help to access subsidies, and all around more “useful” benefits.

This session presents a compilation of strategies used at GoodLife and by national thought leaders that affordably enhance the lives of the people we rely on to advance the frontline of our mission. We will discuss leveraging unique subsidies and specialized health plans that allow you to create a different and better offering for DCWs, tax-free benefits and compensation strategies; school, housing, and transportation benefits; matching strategies for benefits; career ladder strategies; better pay strategies; as well as other valuable benefits that save money for the DCW and agency.

Hear the results of studies of DSP preference surveys. Learn about the next generation of benefits

from GoodLife's national provider support team to maximize DCW resources for living better lives while also improving the capacity of community service providers to advance their mission affordably.

Next-Generation Service Model Series

Consortium Registration Link: <https://par.memberclicks.net/wraparoundbenefits-20261215-trainingconsortium>

Date: Wednesday 12/16/2026

Title: **Supporting People through Aging, Grief, and Change (New Class!)**

Time: 9:00 am to 11:00 am CST / 10:00 am to 12:00 pm EST

Price: TNCO Member rate - \$60, Nonmembers - \$130, Group of 3 or more - \$40 each

***** For information on group rates for non-members, please contact staff@tnco.org**

Trainers: Kathy McHale

CEUs: HRCI, SHRM

Recording Link: yes

Description: This session crosswalks to the NADSP competency area of “Direct Support”.

This class empowers professionals to protect the safety, rights, and dignity of individuals they support by strengthening their ability to recognize and respond to abuse, neglect, maltreatment, and rights violations. Participants will learn to actively observe staff interactions and service environments through an advocacy lens, identify early warning signs, and take immediate, appropriate action to safeguard individuals. The training emphasizes clear understanding and application of reporting requirements, while centering the voices, rights, and well-being of participants before, during, and after an incident, reinforcing a culture of protection and responsibility. In this session, participants will learn the following:

1. Recognize indicators of neglect, maltreatment, or rights violations.
2. Actively observe staff interactions and environments with an advocacy lens.
3. Take immediate, appropriate actions to safeguard participants.
4. Apply legal and organizational reporting requirements.
5. Support individuals’ voices and rights during and after incidents.
6. Model advocacy and accountability for their teams.

This training is NADSP approved for Frontline Supervisors.

Registration Link: <https://par.memberclicks.net/supportingpeople-20261216-trainingconsortium>

January 2027

Date: Tuesday 1/26/2027

Time: 11:00am to 12:00pm CST / 12:00pm to 1:00pm EST

Title: **Part 3 to AI Series: Building Your AI Roadmap, From Pilot to Practice**

Price: TNCO Member rate - \$40, Nonmembers - \$150, Group of 3 or more - \$25 each

**** For information on group rates for non-members, please contact staff@tnco.org*

Description: The final session brings both presenters together for a working session on adoption. Patrick leads on strategy, governance, and change management, covering how to choose a sensible starting point, how to build buy-in, how to write a workable AI use policy, and how to bring staff along rather than leaving them anxious. Ben leads on the technical and practical side, describing what a low-risk pilot looks like, how to measure it, and how to sidestep the most common implementation traps. The extended question-and-answer portion is designed to function as a workshop, so that attendees leave with the beginnings of their own first step rather than with inspiration alone.

WHAT WE WILL COVER:

- How to choose where to start, focusing on a first use case that carries low risk, relieves real pain, and can be measured - following a crawl, walk, run approach.
- How to build buy-in across leadership, direct support professionals, and families, including how to address the very real worry that AI has arrived to replace people.
- How to put governance and policy in place, including a practical AI use policy that defines what staff can and cannot enter into these tools, when human review is required, and how data is protected.
- How to measure return on investment in terms that go beyond cost, such as time returned to care, documentation quality, staff retention, and audit readiness.
- How to avoid the traps, including common reasons pilots fail and the steps that reduce risk.
- A workshop and open discussion in which attendees sketch their own first step and receive live feedback from Patrick and Ben.

ATTENDEES WILL LEAVE ABLE TO:

- Name a realistic first AI pilot for their organization along with a way to measure it.
- Draft the foundations of an internal AI use policy.
- Lead an internal conversation about AI that reassures staff rather than unsettling them.

Consortium Registration Link: Will be provided at a later date

Date: January 2027 [Exact Date TBD]

Title: **Technology 101: Integrating Technology into Human Services**

Time: 9:00 am to 11:00 am CST / 10:00 am to 12:00 pm EST

Price: TNCO Member rate \$40, Nonmember: \$150, Group of 3 or more: \$25 each

**** For information on group rates for non-members, please contact staff@tnco.org*

Trainers: Mike Strouse, PhD., President and CEO of GoodLife Innovations, or Megan McKinney Todd, Executive Director, GoodLife University

Maximum Class Size: Unlimited

CEUs: HRCI, SHRM

Recording Link: yes

Description: As the world of human services changes, it's more important than ever to deliver care that respects privacy, safety, and independence while keeping people connected to their communities. This presentation dives into the shift toward cutting-edge, technology-driven care models that follow CMS's Final Settings Rule. We'll explore why traditional group care falls short and how next-generation solutions can better serve semi-independent and vulnerable individuals.

Key topics include how remote and in-home support technologies are making it possible to deliver faster, more flexible care, even in hard-to-reach places. Attendees will learn 5 key

characteristics of a strong technology partner in order to prepare for moving to next gen services. We'll also share insight on GoodLife's award-winning Neighborhood Network and Shared Living models, which show how technology is not just improving care but changing lives for the better. Lastly, we'll tackle the tricky balance between protecting privacy and meeting care needs and highlight how dedicated Direct Support Professionals (DSPs) play a crucial role in making this all work. With real-life examples and hands-on strategies, we'll show how these new models don't just boost quality of life-they're also the future of a stronger, more stable direct support workforce. This session is for anyone ready to push the limits and drive person-centered care with practical, game-changing solutions.

Consortium Registration Link: Link will be provided December 2026

February 2027

Date: February 2027 [Exact Date TBD]

Title: **Fractional Care Solutions**

Time: 11:00 am to 12:00 pm CST / 12:00 pm to 1:00 pm EST

Price: TNCO Member rate \$40, Nonmember: \$150, Group of 3 or more: \$25 each

***** For information on group rates for non-members, please contact staff@tnco.org**

Trainers: Mike Strouse, PhD., President and CEO of GoodLife Innovations

Maximum Class Size: Unlimited

CEUs: HRCI, SHRM

Recording Link: yes

Description: Many agencies and states simply can't cost-effectively deliver fractional care (targeted hours of support that are scheduled or on demand). In fact, many states are currently delivering less than 50% of the authorized hours for in-home care. As a result, people who need help living their version of a GoodLife are at risk and often lean on family for support. Current methods for delivering fractional care increasingly rely heavily on part-time DSPs, who work challenging schedules and provide support home by home, often at times that are not what the customer wants or needs.

Come learn about GoodLife's Neighborhood Network (NN) leveraged by iLink's platform of enabling technologies. See how the NN can affordably deliver fractional scheduled and on-demand remote, in-home, and in-community care at the moment of need. Services are delivered affordably as an amenity of a typical neighborhood, using only full-time, highly stable mobile and live-near or live-by professional neighbors who affordably maximize pay and stability.

This session presents the Moving Mountains Award Winning NN program design and shows how a platform of enabling technologies was used to reimagine how support can be delivered in ways that advance independence, organic choice, self-direction, inclusion, person-centered lives, personal safety, and privacy in ways that are not possible by traditional in-home methods of

support-- all while offering people who a range of greater needs access better lives. Benefits for persons served, DSPs, Community Providers, and Payors will be presented.

Consortium Registration Link: Link will be provided December 2026